# **Consolidated Financial Results**

# for the Fiscal Year Ended June 30, 2017 (Summary)

Company Name :Computer Institute of Japan, Ltd. Stock exchange on which the Company's shares are listed :Tokyo Stock Exchange 1st Section Code number :4826 URL :http://www.cij.co.jp Shigeyuki Onishi President and Chief Executive Officer Contacts Company representative Person in charge :Masami Takamisawa, Senior Executive Officer, General Manager Management Planning Department Tel.: +81-45-324-0111 September 21, 2017 Scheduled date of the ordinary general meeting of shareholders Scheduled date of dividend payment :September 22, 2017 Scheduled date of filing securities report :September 21, 2017

(Amounts are rounded off to the nearest 1 million yen)

#### 1. Consolidated Financial Results for FY2017 (From July 1, 2016 to June 30, 2017)

(1) Consolidated Results of Operations

| (% of change from the corresponding the previous fiscal year) |           |     |                  |       |                 |       |            |      |  |  |  |
|---|-----------|-----|------------------|-------|-----------------|-------|------------|------|--|--|--|
|   | Net sales |     | Operating income |       | Ordinary income |       | Net income |      |  |  |  |
|   | ¥ million | %   | ¥ million        | %     | ¥ million       | %     | ¥ million  | %    |  |  |  |
| FY2017  | 19,064    | 1.9 | 1,201            | -14.8 | 1,226           | -15.7 | 818        | -9.3 |  |  |  |
| FY2016  | 18,704    | 6.3 | 1,409            | 4.1   | 1,454           | 4.4   | 902        | 5.0  |  |  |  |

Note: Comprehensive income: FY2017 815 million yen (-1.1%)

FY2016 824 million yen (-8.0%)

|        | Net income per<br>share | Net income per share<br>(diluted) | ROE<br>(Ratio of Net income to<br>Shareholders' Equity) | ROA<br>(Ratio of Ordinary income<br>to Total assets) | Operating income<br>margin<br>(Ratio of Operating<br>income to Net sales) |  |
|--------|-------------------------|-----------------------------------|---|--|---|--|
|        | ¥                       | ¥                                 | %   | %  | %   |  |
| FY2017 | 46.89                   | -                                 | 7.9   | 9.4  | 6.3   |  |
| FY2016 | 50.05                   | -                                 | 9.0   | 11.2   | 7.5   |  |

Note: Equity in net income (losses) of affiliates: FY2017 - million yen FY2016 -0 million yen

### (2) Consolidated Financial Position

|        | Total assets | Net assets | Equity ratio | Net assets per share |  |
|--------|--------------|------------|--------------|----------------------|--|
|        | ¥ million    | ¥ million  | %            | ¥                    |  |
| FY2017 | 13,033       | 10,504     | 80.6         | 611.26               |  |
| FY2016 | 12,970       | 10,156     | 78.3         | 575.97               |  |

Note: Equity: FY2017 10,503 million yen FY2016 10,155 million yen

#### (3) Consolidated Cash Flows

|        | Cash flows from<br>operating activites | Cash flows from<br>investing activities | Cash flows from<br>financing activities | Cash and cash equivalents at end of year |  |
|--------|--|---|---|--|--|
|        | ¥ million                              | ¥ million                               | ¥ million                               | ¥ million                                |  |
| FY2017 | 696                                    | -371                                    | -525                                    | 5,550                                    |  |
| FY2016 | 674                                    | 45                                      | -778                                    | 5,790                                    |  |

August 9, 2017

## 2. Dividends

|             |                                | Cash                            | dividends per                  | Total amount | Dividends | Ratio of total<br>amount of          |                                   |  |
|-------------|--------------------------------|---------------------------------|--------------------------------|--------------|-----------|--------------------------------------|-----------------------------------|--|
|             | End of the<br>first<br>quarter | End of the<br>second<br>quarter | End of the<br>third<br>quarter | Year-end     | Total     | of cash<br>dividends for<br>the year | payout<br>ratio<br>(consolidated) | dividends to<br>net assets<br>(consolidated) |
| EN/001C     | ¥                              | ¥                               | ¥                              | ¥            | ¥         | ¥ million                            | %                                 | %  |
| FY2016      | -                              | -                               | -                              | 14.00        | 14.00     | 246                                  | 28.0                              | 2.5  |
| FY2017      | -                              | -                               | -                              | 13.00        | 13.00     | 223                                  | 27.7                              | 2.2  |
| FY2018      | _                              | _                               | _                              | 14.00        | 14.00     |                                      | 21.9                              |  |
| (Forecasts) | -                              | -                               | -                              | 14.00        | 14.00     |                                      | 21.9                              |  |

Note: Breakdown of FY2016 year-end dividend: Ordinary dividend 12.00yen

Commemorative dividend 2.00 yen

## 3. Forecasts of Consolidated Results for FY2017 (From July 1, 2017 to June 30, 2018)

(% of change from the corresponding the previous fiscal year)  $% \left( \left( {{{\mathbf{x}}_{i}}} \right) \right)$ 

|        | Net sales |     | Operating<br>income |      | Ordinary<br>income |      | Net income<br>attributable to<br>owners of parent |      | Net income per<br>share |
|--------|-----------|-----|---------------------|------|--------------------|------|---|------|-------------------------|
|        | ¥ million | %   | ¥ million           | %    | ¥ million          | %    | ¥ million   | %    | ¥                       |
| FY2017 | 20,000    | 4.9 | 1,580               | 31.5 | 1,600              | 30.5 | 1,100   | 34.4 | 64.01                   |